THE THREE CENT 1851-57 UNIT Associated with APS---Unit No. 11

1 Garrett Ave., Rosemont, Pa. March 30, 1949

CHAIRMAN'S CHATTER (C.C. No. 3)

Dear Fellow Route-Agent:-

We are pleased to give you herewith a most satisfactory "progress" report on The Unit's continuing rapid development. Since our C.C. Letter #2 of December 30th, The Unit has added 19 additional members (Route-Agents #93 thru #111). We officially introduce:- Mr. Haines, Jr. of California; Mr. Thomas, Jr. of D.C.; Messers Skinner and Putnam of Illinois; Messers J. D. Baker and H. J. Baker, Jr. of Indiana; Mr. Van Brunt of Massachusetts; Mr. Norbeck of Minnesota; Messers Lidman (Eastern Editor Western Stamp Collector), and Hughes of New Jersey; Messers Billig (N.Y. Publisher), Shapiro, Fisk and Mrs. McMartin of New York State; Mr. Wolcott of Ohio; Mr. Beetem of Pennsylvania; Mr. Makepeace of Rhode Island; Mr. Higby of Belgium and Mr. Roffey of England. It is indeed gratifying to welcome the support of our 1st members from Belgium and from England, joining our 1st "across the Atlantic" member from France, along with the 17 new members from the USA.

The attached new Membership List is now made up by states, for easier readability. How's about looking up that Route-Agent, still unknown to you personally, in your territorial vicinity, a la our good friend and "travelling ambassador" of the Coast, Dr. Gerald Smith? There's a lot of fun in this, and the good chance of getting another's good ideas and help! In the parade of states, we note that N.Y. state has now taken the lead with 17 members, followed by California with 15, Mass. with 11 and Illinois with 10. If you know of any 3¢ specialists not yet in the fold, we solicit your continued help in passing on the good word, or we will write to them upon word from you.

Issues #3 and #4 of The Chronicle are now in your hands, and the wealth of statistical and pictorial information each issue contains should prove of considerable present and future help to you, as a specialist. If you have not already become more "cancellation conscious" than ever before, it is no fault of the good efforts of Ye Editor Simpson! We were glad to see the interesting articles in issue #3 from Route Agents W. W. Davis (#91), Leo Shaughnessy (#1), and C. W. Remele (#55), plus the contributory help from many other R.A.s. Do not fail to loosen up that eloquent (more or less) pen of yours and submit an article to Mr. Simpson, if you have made a research or study of any interesting phases of either of the 3s. "Share your Knowledge"!

The decision of Mr. Simpson, due to member demand, to reproduce the very fine article and monographs of Mr. Cabeen (R.A.#19) from The Stamp Specialist #2, as Issue #4, will, we think, make this issue one of the most in demand. This is the most complete and informatory article yet written on its subject. It has been, and can now be even more so, the basis and means of the forming of a collection of some or all of the varieties of recuts, double and triple transfers, cracks, etc. Official thanks of The Unit to Messers Cabeen and Lindquist for making this possible.

For future Chronicle issues, Mr. Simpson has been considering the reproducing of photos of the 2600 plate positions of #11 (which should be in exact size for accurate plating), perhaps by a photograph of one-fourth of a pane at a time. How best to do this and stay within our financial limits (and also within the law) remains an undecided problem. Do you personally have any suggestions to make on how this can be best accomplished?

The Publication Fund continues to grow! We, gratefully and officially, acknowledge 2 additional contributions received since our last report in C.C. Letter #2, namely:- Mr. C. A. Weiant (R.A.#30)--\$10 and John D. Baker (R.A.#96)--\$5. Total of The Fund is now \$211.50 from 23 contributors. Without this generous financial help, your Unit would either be "in the red," or could not have sent you, in this lst year, as many as 4 Chronicle issues, lacking other "angels". For the next fiscal year commencing next July 1st, we feel that dues should be increased to about \$.20¢ to \$.25¢ per month per member. Considering value received, could any member possibly object to this necessary, modest and "pay-as-we-go" increase in dues?

Now, to our current efforts to try and help you and the other fellow to improve your respective collections:-

^{1.} Attached hereto are 4 more pages of current Members' Wants, For Sales etc. Each of these ads cost the member either \$.50¢ or \$1. Why not try and help on a few of these ads? There is considerable satisfaction in "giving" a little, and you may be surprised at the reciprocity. We know of no member not willing to pay a fair price for value received.

^{2.} The Sales Department, under direction of Mr. J. M. Schwartz of Portland, Ore. (R.A. #11), is off to a good start. Books to the value of \$1100.00 have been received, and the 1st 15 circuit buyers have taken \$193.00 worth from these books to date. If you are at all interested in buying or selling, write Mr. Schwartz at once. The charge to the Seller is only \$.05¢ per book, plus \$1 handling and operating cost to cover postage, insurance etc., and altho this is a comparatively low rate, The Unit will make a small profit on this, which will be turned into the treasury. The cost to the buyer is only for items removed plus postage and registry to the next listed buyer.

We need more books in the circuit, particularly if filled or partially filled with reasonably nice quality, which we guarantee will sell at fair prices. It is, of course, certain that, to a group of specialists such as we are, poor quality items cannot be successfully sold -- so leave them out, please. We quote herewith from a recent letter from our good friend Leo Shaughnessy, which expresses our sentiments exactly:- "Do you think it advisable to ask each member to fill at least one book of choice items and forward it to the Sales Department? Nearly every collector has a lot of material that, for one reason or another, will not be added to his collection. This plan would permit him to dispose of it and at the same time assist other collectors to build their collections." How about trying this out now?

Cordially yours

W. W. Hicks, Chairman.